

Our Corporate and Securities Practice

We pride ourselves on understanding our clients' businesses. We focus on helping them solve their problems and on enabling them to achieve their goals.

Legal Advice for Businesses

Our clients range from startups to emerging growth companies to publicly traded corporations, and we are experienced at providing our clients with appropriately tailored services as their needs expand over time. Our attorneys offer advice in an array of areas such as mergers and acquisitions, bank financings and loan transactions, joint ventures and strategic alliances, securities offerings, corporate governance, IP and licensing transactions, and other corporate and commercial matters. For startups in particular, we provide counsel on basic matters such as choice of entity, formation, initial capitalization and financing, contractual matters, and the applicability of various laws to initial business activities.

Our Services

- Mergers and Acquisitions
- Corporate Finance
- Securities
- Commercial Transactions
- Secured Transactions
- Partnerships and JVs.
- Corporate Governance

Legal Advice for Investors

For investors, our attorneys are active participants in the conception and execution of deals. Our legal advice is based on a comprehensive understanding of each client's unique investment model, as well as the array of investment options available to such client. We position ourselves to help identify investment opportunities, negotiate competitive terms, and provide insight into the businesses and industries that investor-clients underwrite. We pair financial savvy with knowledge of market terms and conditions.

Our team has assisted many well-known international, national and local firms in forming, growing, and prospering. We are widely known for our commitment to providing efficient, comprehensive, quality service to all of our clients.

Recent Matters for Businesses

- Represented many start-up companies in connection with choice of entity, formation, financing, risk
 management, regulatory compliance, employee benefits, counseling and relations, and transaction matters
- Represented a subsidiary of large pharmaceutical company in connection with its business
 development and acquisition strategies, including the acquisition of several target companies in the virtual
 health care industry
- Represented a manufacturer of precision plastic components for the health care and pharmaceutical industries in connection with the sale of the business to a private equity fund through a forward cash merger
- Represented a manufacturer of precision plastic components for the health care and pharmaceutical industries in connection with the acquisition of a plastic packaging company in Puerto Rico
- Represented a **health care system** in connection with the acquisition of long term care facilities throughout the Commonwealth of Pennsylvania
- Represented a start-up third party solicitor for investment advisers in connection with the negotiation of solicitation agreements, regulatory matters and its alternative investment offerings
- Represented **entertainment industry executives** in connection with the formation of a fund to pursue financing strategies in the motion picture and television markets



Recent Matters for Investors

- Represented angel investors in connection with direct investments in operating companies
- Represented **private equity and venture capital funds** in connection with fund formations and a wide variety of portfolio company transactions, including acquisitions, divestitures, financings, and commercial contracts
- Represented sponsors of private pools of capital in connection with the formation, operation and governance
 of alternative investment products and strategies, including hedge funds, private equity funds and
 real estate funds
- Represented **institutional investors** in connection with the establishment, maintenance and evaluation of commission recapture and securities lending programs
- Represented institutional investors with respect to investment manager, investment consultant, custody and
 trust agreements and the establishment of alternative investment programs, including direct real estate
 investments, hedge funds and funds-of-funds and private equity and venture capital funds
- Represented directors and trustees of institutional investors concerning fiduciary duties and best practices
- Represented a **large mutual fund complex** with respect to the tender of more than \$1 billion of foreign debt securities in connection with a master restructuring and the subsequent sale of the securities to a third party
- Represented an **investment adviser** in connection with the establishment of a platform series limited liability company to facilitate the transition of investment professionals

Our Team



William W. Keffer | Partner wkeffer@mmwr.com | 215.772.7505

Bill represents nonprofit and for-profit (privately held) companies in connection with their general operations, structure, governance, compliance, mergers, acquisitions, succession planning and other transactions, including international dealings.



William L. Kingsbury | Partner wkingsbury@mmwr.com | 610.889.2233

Bill counsels for-profit and nonprofit organizations with respect to their general operations, structure and governance and in connection with mergers, acquisitions and other transactions. He has particular experience representing institutional investors, including endowments and foundations, in connection with all aspects of their investment programs.



Jonathan S. Savar | Partner jsavar@mmwr.com | 215.772.7441

Jonathan is experienced in a broad array of corporate and commercial matters including the following: mergers and acquisitions; private equity and venture capital transactions; strategic transactions and commercial agreements; franchising and distribution; debt financings; corporate governance; entity formation; securities matters; and general contractual matters.

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